

GENERAL SERVICES ADMINISTRATION
Federal Supply Schedule
Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through **GSA Advantage!**TM, a menu-driven database system. The INTERNET address for **GSA Advantage!**TM is: <http://www.GSAAdvantage.gov>.

Multiple Award Schedule
Federal Supply Group: Information Technology Professional Services



Xcellent Technology Solutions, Inc.

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www.xcellenttechnologiesolutions.com

Contract Number: **47QTCA23D00DM**

Contract Period: **September 7, 2023 – September 6, 2028**



Business Size: **Small Business, Service-Disabled Veteran-Owned Small Business, Veteran Owned Small Business (VOSB)**

Contract Administration

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For more information on ordering from Federal Supply Schedules go to the GSA Schedules page at GSA.gov.



CUSTOMER INFORMATION

1a. Table of Awarded Special Item Number(s) with appropriate cross-reference to page numbers:

SIN	SIN Description	Location of Rate Information
54151S	Information Technology Professional Services	Appendix A

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply.

Not Applicable

1c. If the Contractor is proposing hourly rates a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate “Not applicable” for this item.

Labor Category	Labor Category Description	Minimum Education	Minimum Years of Experience
Program Manager III	Senior Level Program Manager is responsible for the coordination of information technology programs. Oversees all aspects of the programs. Sets deadlines, assigns responsibilities, monitors and summarizes progress of the program. Builds and maintains working relationships with team members, vendors, and other departments involved in the projects. Responsible for recruitment, hiring, and performance of all employees to maintain qualified staff to complete task orders. Prepares reports for the COR and Task Order Managers regarding status of program. Requires experience on commercial/government projects that include a large portion of information technology objectives. Experience managing complex contracts, simultaneously meeting high priority requirements for at least three tasks at any given time. Experience developing government project cost estimates and tracking funding. Able to manage personnel resources with on-site and virtual teams. May require a master’s degree and/or a Project Management certification with at least 4 years of Program Management experience.	Masters	4
Program Manager II	Journeyman Level Program Manager is responsible for the coordination of information technology programs. Oversees all aspects of the programs. Sets deadlines, assigns responsibilities, monitors and summarizes progress of the program. Builds and maintains working relationships with team members, vendors, and other departments involved in the projects. Responsible for recruitment, hiring, and performance of all employees to	Bachelors	2



Labor Category	Labor Category Description	Minimum Education	Minimum Years of Experience
	maintain qualified staff to complete task orders. Prepares reports for the COR and Task Order Managers regarding status of program. Familiarity with commercial/government projects that include a large portion of information technology objectives. Experience with managing contracts, simultaneously meeting high priority requirements for at more than one task order at any given time. Familiarity with developing government project cost estimates and tracking funding. Able to manage personnel resources with on-site and virtual teams. May require a bachelor's degree and/or a Project Management certification with at least 2 years of Program Management experience.		
Project Manager II	Journeyman Level Project Manager manages and oversees all aspects of a project to ensure it is completed on-time and within budget. Has overall responsibility for managing scope, cost, schedule, internal staffing, outside vendors, and contractual deliverable. Prepares reports for upper management regarding status of project. Project Manager typically reports to a Program Manager and will occasionally be directed in several aspects of the work. This position gains exposure to some of the complex tasks within the job function. May require a bachelor's degree and/or a Project Management certification and at least 2 years of Project Management Experience.	Bachelors	2
Systems Architect III	Senior Level Systems Architect develops and implements policies and procedures to ensure that systems support the organization's business requirements and meets the needs of end users. Defines system requirements based on user/client needs, cost, and required integration with existing applications, systems, or platforms. Defines technical standards and functionality tests. May develop specifications, prototypes, or initial user guides. Has vast knowledge of a variety of the field's concepts, practices, and procedures. May require a bachelor's degree in a related area, a relevant IT certification, and at least 4 years of experience in the field or in a related area.	Bachelors	4
Systems Architect II	Senior Level Systems Architect develops and implements policies and procedures to ensure that systems support the organization's business requirements and meets the needs of end users. Defines system requirements based on user/client needs, cost, and required integration with existing applications, systems, or platforms. Defines technical standards and functionality tests. May develop specifications, prototypes, or initial user guides. Has knowledge of a variety of the field's concepts, practices, and procedures. May require a bachelor's degree in a related area, a relevant IT certification, and at least 2 years of experience in the field or in a related area.	Bachelors	2
Systems Administrator II	Perform the daily activities of configuration and operation of systems which may be mainframe, mini, or client/server based. Perform the optimizing of system operation and resource utilization and perform system capacity analysis and planning. Aid users in accessing and using business systems. Has knowledge of a variety of the field's concepts, practices, and procedures. May require an associate degree, a relevant IT certification, and at least 1 years of experience in the field or in a related area.	Associates	1



Labor Category	Labor Category Description	Minimum Education	Minimum Years of Experience
Software Engineer III	Designs, modifies, develops, writes and implements software programming applications. Supports and/or installs software applications/operating systems. Participates in the testing process through test review and analysis, test witnessing and certification of software. Has vast knowledge of a variety of the field's concepts, practices, and procedures. Relies on experience and judgement to plan and accomplish goals. May require a bachelor's degree, a relevant IT certification, and at least 4 years' experience in the field or in a related area.	Bachelors	4
Software Engineer II	Designs, modifies, develops, writes and implements software programming applications. Supports and/or installs software applications/operating systems. Participates in the testing process through test review and analysis, test witnessing and certification of software. Familiar with a variety of the field's concepts, practices, and procedures. Relies on limited experience and judgement to plan and accomplish goals. May require a bachelor's degree, a relevant IT certification, and at least 2 years' experience in the field or in a related area.	Bachelors	2
Database Specialist IV	Develop, manage and administer databases. Identify the needs of the end user, set up databases to meet the data needs of the user, transfer data, test the effectiveness of databases, modify and adjust database performance and queries, resolve database problems, and ensure the security of the database, especially if the database is connected to the Internet. At this level, applies standard database procedures and detailed knowledge of pertinent subject matter in a program area. Performs such duties as: develops, modifies, and maintains assigned database; designs and implements modifications to the interrelation of files and records within database(s) in consultations with higher level staff; monitors the operation of assigned database and responds to problems by diagnosing and correcting errors in logic; and implements and/or maintains assigned portions of a scientific database project, applying established scientific database techniques to well-defined mathematical, statistical, engineering, or other scientific problems usually requiring the translation of mathematical notation into processing logic and code. May require a bachelor's degree, a relevant IT certification, and at least 6 years' experience in the field or in a related area.	Bachelors	6
Database Specialist III	Serve the database needs of the end user, set up databases to meet the data needs of the user, transfer data, test the effectiveness of databases, modify and adjust database performance and queries, resolve database problems, and ensure the security of the database, especially if the database is connected to the Internet. At this level, the incumbent should be competent in applying established database solutions to routine problems. Performs routine database assignments that require a moderate level of skilled background experience and knowledge of established data processing requirements. May require an associate's degree, a relevant IT certification, and at least 4 years' experience in the field or in a related area.	Associates	4
Database Specialist II	Serve the database needs of the end user, set up databases to meet the data needs of the user, transfer data, test the effectiveness of databases, modify and adjust database	Associates	2



Labor Category	Labor Category Description	Minimum Education	Minimum Years of Experience
	performance and queries, resolve database problems, and ensure the security of the database, especially if the database is connected to the Internet. At this level, initial assignments are designed to develop competence in applying established database solutions to routine problems. Performs routine database assignments that do not require skilled background experience but do require knowledge of established data processing requirements. May require an associate's degree, a relevant IT certification, and at least 2 years' experience in the field or in a related area.		

2. Maximum Order:

SINs	Maximum Order
54151S	\$49,999,000
OLM	\$250,000

3. Minimum Order: \$100.00

4. Geographic Coverage (delivery Area): Domestic

5. Point(s) of production (city, county, and state or foreign country): Same as company address

6. Discount from list prices or statement of net price: Government net prices (discounts already deducted).

7. Quantity discounts: 2%, 2,500,000.00.

8. Prompt payment terms: Net 30 days.

9. Foreign items (list items by country of origin): None

10a. Time of Delivery (Contractor insert number of days): Specified on the Task Order

10b. Expedited Delivery. The Contractor will insert the sentence “Items available for expedited delivery are noted in this price list.” under this heading. The Contractor may use a symbol of its choosing to highlight items in its price list that have expedited delivery: Contact Contractor

10c. Overnight and 2-day delivery. The Contractor will indicate whether overnight and 2-day delivery are available. Also, the Contractor will indicate that the schedule customer may contact the Contractor for rates for overnight and 2-day delivery: Contact Contractor



10d. Urgent Requirements. The Contractor will note in its price list the “Urgent Requirements” clause of its contract and advise agencies that they can also contact the Contractor’s representative to affect a faster delivery: Contact Contractor

11. F.O.B. Points(s): Destination

12a. Ordering Address(es): Same as Contractor

12b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s) are found in Federal Acquisition Regulation (FAR) 8.405-3.

13. Payment address(es): Same as company address

14. Warranty provision.: Contractor’s standard commercial warranty.

15. Export Packing Charges (if applicable): Not Applicable

16. Terms and conditions of rental, maintenance, and repair (if applicable): Not Applicable

17. Terms and conditions of installation (if applicable): Not Applicable

18a. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable): Not Applicable

18b. Terms and conditions for any other services (if applicable): Not Applicable

19. List of service and distribution points (if applicable): Not Applicable

20. List of participating dealers (if applicable): Not Applicable

21. Preventive maintenance (if applicable): Not Applicable

22a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants): Not Applicable

22b. If applicable, indicate that Section 508 compliance information is available for the information and communications technology (ICT) products and services offered and show where full details can be found (e.g., Contractor’s website or other location). ICT accessibility standards can be found at <https://www.section508.gov/>.

23. Unique Entity Identifier (UEI) Number: YAD6R8X6YJ57

26 Notification regarding registration in System for Award Management (SAM) database:
Registered



APPENDIX A - Price List

The rates shown below include the Industrial Funding Fee (IFF) of 0.75%.

Labor Category	Rate
Program Manager III	\$96.62
Program Manager II	\$81.39
Project Manager II	\$76.83
Systems Architect III	\$89.58
Systems Architect II	\$76.13
Systems Administrator II	\$69.24
Software Engineer III	\$86.98
Software Engineer II	\$72.51
Database Specialist IV	\$76.53
Database Specialist III	\$63.11
Database Specialist II	\$55.08